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<div><div>COST STRUCTURE &amp; ADDITIONAL COSTS</div><div></div><div>What are the most important costs inherent to our business model? Which Key Resources are the most expensive? Which Key activities are most expensive? Are there additional costs for sustainable solutions? Is switching to sustainable alternatives possible and economically reasonable?</div></div>	<div><div>REVENUE STREAMS &amp; SUSTAINABILITY PREMIUM</div><div></div><div>What are customers willing to pay? What are they paying today for a similar, non-sustainable solution? What is the premium for sustainability? Is there a unique advantage due to sustainable profile? Do price structures exist that incentivize sustainable customer behaviour? How does each revenue stream contribute to overall revenue?</div></div>			
<div><div>SOCIAL COSTS</div><div></div><div>What social cost is our business model causing? How is our value-chain negatively impacting the value chain? Do we ensure equal and fair pay throughout our eco-system? What relations could be negatively influenced by our activities?</div></div>	<div><div>SOCIAL BENEFITS &amp; SUBSIDISATION</div><div></div><div>Can we offer sustainable benefits to our employees (4-day work week, remote work, no-fly meetups) What are the positive effect on society and local economy? Do tax bonuses &amp; subsidies or 3rd party funding exist for my endeavour? Are our team inclusive and diverse? Are we especially welcoming to groups that might struggle to find work, products, solutions?</div></div>			
<div><div>ENVIRONMENTAL COSTS</div><div></div><div>What environmental costs is our business model causing? Which Key Resources are non-renewable? Which Key Activities use a lot of resources? Is harmful waste generated? Are there rebound &amp; induction effects or new technological risks? Consider e.g. buildings, cars, transport, logistics, materials</div></div>	<div><div>ENVIRONMENTAL BENEFITS &amp; SUBSIDISATION</div><div></div><div>What environmental benefits is our business model generating? Who are the beneficiaries? Are they potential customers? Can we transform the benefits into a VP? If yes, for whom? Do tax bonuses &amp; subsidies or 3rd party funding exist for my endeavour? What are the positive effects on the planet of our organization? How can they be maximized?</div></div>			

KEY PARTNERS 	KEY ACTIVITIES 	VALUE PROPOSITIONS 	CHANNELS 	CUSTOMER SEGMENTS 
	KEY RESOURCES 		CUSTOMER RELATIONSHIPS 	
	DESIGN-FOR-DISSASSEMBLY		END-OF-LIFE 	
COST STRUCTURE & ADDITIONAL COSTS 		REVENUE STREAMS & SUSTAINABILITY PREMIUM 		
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